

# DealSync by UniCredit

## The new approach to M&A for small and medium-sized companies

### DEALSYNC – THE MATCHING PLATFORM FOR M&A TRANSACTIONS

Signal your transaction interest, which we will securely record, analyse, and discuss with you to ensure we meet your strategic needs.

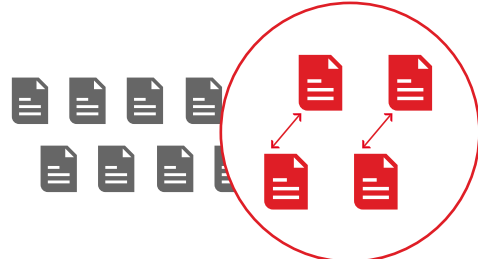
Using our intelligent matching process and the expertise of our M&A Bankers, we will work to provide you with potential counterparties. Once you validate the list we will proceed to engage the selected counterparties.

After mutual interest is identified, we remain available to support you in facilitating an introduction and document exchange.

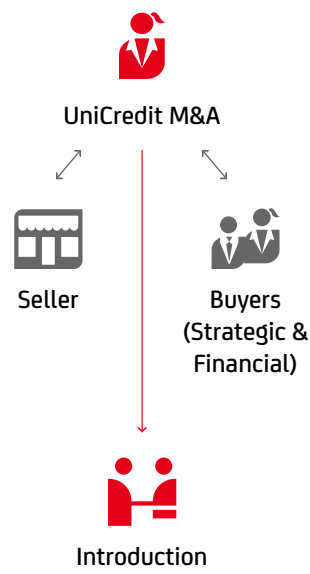
#### INTELLIGENT MATCHING

Buy Side Investors

Sell Side Prospects



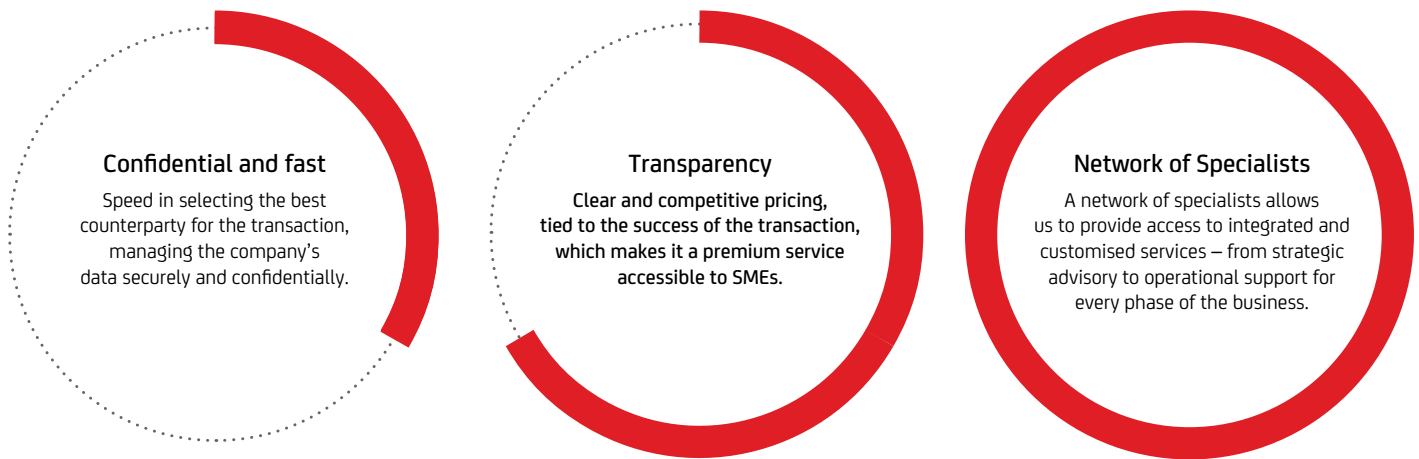
- Expand your options with DealSync:
- **Scale Business Globally** – Find the right partners nationally or internationally for expansion and investment.
  - **Explore Exit / Succession Opportunities** – Facilitate a strategic exit to support a profitable sale or company succession.
  - **Equity Partnership** – Secure capital by partnering with financial sponsors to fuel growth.



## HOW DEALSYNC WORKS

- **Mandate Signing** – Choose DealSync and let us find the investor or target company best suited to your needs.
- **Intelligent Matching** – Our solution leverages advanced artificial intelligence tools and the experience of our M&A specialists to identify and select the best counterparties from our exclusive international network.
- **Introduction** – UniCredit facilitates the meeting between the parties and the exchange of documents.
- **Selected Professionals** – Thanks to qualified professionals, we can provide integrated, rapid and customised services.

## WHY CHOOSE DEALSYNC?



## NEXT STEPS – HOW YOU CAN START USING DEALSYNC

If you are interested in the DealSync service model, please contact your account manager to discuss the details of your interest in an M&A transaction or contact us directly at [dealsync@unicredit.ro](mailto:dealsync@unicredit.ro).



### DEALSYNC – AN INNOVATION IN BANKING

UniCredit wins 2025 ABI Innovation Award for DealSync platform

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